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NEW ONE-STOP ECONOMIC DEVELOPMENT AGENCY ESTABLISHED



The City of Auburn and Cayuga County have teamed up to merge economic development

Economic Development in the Central New York Region is certainly on the rise with collaboration as the foundation. The counties of Cayuga, Cortland, Madison, Onondaga and Oswego have raised the bar for economic development. Agencies such as CenterState CEO, Operation Oswego, the Cortland Business Development Center and the Cayuga Economic Development Agency (CEDA) work separately and in part with local Industrial Development Agencies for timely and effective services.

CEDA has quickly become the one-stop for all economic development activities in Cayuga County. The agency now staffs the Cayuga County Industrial Development Agency (CCIDA), the Auburn Industrial Development Authority (AIDA) and most recently, the Auburn Local Development Corporation (ALDC).

In addition, CEDA now shares administrative staff with the Cayuga County Chamber of Commerce. Since they worked towards similar goals, they formed Cayuga Strategic Solutions, a non-profit joint venture that merged the two organizations to share staff and lower operating costs. The partnership furthered CEDA's mission as a one-stop economic driver – providing all of Cayuga County's economic development resources in one location. The Auburn Chapter of SCORE "Counselors to America's Small Business," is also onsite giving the location a unique advantage to start or grow a business in Cayuga County.

This collaboration has been integral to the success of projects such as Cayuga Milk Ingredients' new \$100M milk processing facility; Johnston Paper's 60,000ft² expansion; Active Physical Therapy Solutions' relocation/expansion that created 14 new jobs; and many other projects in the manufacturing, tourism, and agricultural industries.

The City of Auburn's and Cayuga County's Office of Planning are also an important part of the area's sustainability. The County has several plans in the works,



Andrew Fish is Executive Director of the Cayuga Economic Development Agency (CEDA) and the Cayuga County Chamber of Commerce.



just one of which is the Emerson Park Master plan. The new comprehensive plan will utilize the shores of Owasco Lake as even more of a tourist attraction. It involves both improvements in infrastructure and aesthetic enhancements such as eateries, outdoor art, furniture and recreational facilities, as well as hotel and conference center.

The Cayuga County Office of Planning has also secured grants such as the Main Street Revitalization Grant and the Community Development Block Grant (CBDG) and is active in tourism and environmental protection. Besides the Emerson Park enhancements, the county office is also working on the Countywide Agriculture and Farmland Protection Plan and the Owasco Lake Watershed Management Plan.

There are several projects on the horizon that will be sure to draw new visitors. The Port Byron Old Erie Heritage Park will be the United States' first attraction accessible from an interstate. It will restore several canal features to highlight the life of residents on the Erie Canal during the mid-19th and early 20th centuries. The project has already broken ground and is expected to be complete in 2016. Planning for the recently established Harriet Tubman National Historical Park in Auburn has begun with an anticipated opening date of 2018.

Cayuga Milk Ingredients (CMI) broke ground on its facility in 2012, and has already attracted more business to the area. It was recently announced that Canadian-based Grober International will occupy a parcel adjacent to CMI in the Cayuga County Industrial Park and use byproducts from CMI to produce milk-based feeds for baby animals.

The City of Auburn will once again embrace its asset of the Owasco River, which flows through Downtown Auburn. The Owasco River Greenway Trail project is a multi-modal 12-mile river trail that begins at Emerson Park on Owasco Lake and is designed to be both pedestrian and cyclist-friendly. These are just a few of the many projects happening in and around Cayuga County and Central New York. As the country moves further from the Great Recession, companies are willing to expand or start up, and finding that Central New York is the perfect place.

For more information, please contact Michelle Milewski by email at mmilewski@cayugaeda.org or by phone 315-252-3500 ext 227.

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Harriet Tubman Home
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 315-252-2081
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 Sat. 10AM-3PM

TUBMAN BOOSTERS PREPARE FOR THE FUTURE

The Harriet Tubman Boosters, based in Auburn, New York are preparing for the next phase of preserving the legacy of one of America's greatest heroes. Ubiquitously known for her work as a conductor of the Underground Railroad, Harriet Tubman lived in Auburn for longer than anywhere else in her life, the home where she lived and her final resting place are landmarks of the Auburn community.

The boosters were an integral force in the longtime grassroots effort to lobby the federal government to establish a National Park for Tubman and the effort paid off with not just one, but two locations being named. On December 19, 2014 President Barack Obama signed the legislation to establish the Harriet Tubman National Historic Park in Auburn, NY, and the Harriet Tubman Underground Railroad National Historic Park in Cambridge, MD.

"Our rationale is that it is critical that we as a community not only honor her memories, but interpret her memories as a role model for selflessness, leadership, civil rights, suffrage and social justice," says Laurel Ulyette who serves as President of the Tubman Boosters.

For more information on the Harriet Tubman Boosters email harriettubmanboosters@gmail.com Or visit their website at www.harriettubmanboosters.org



The mission of the Harriet Tubman Boosters is for all people to come together to perpetuate the courageous spirit of this dedicated woman. All activities of the Boosters Club will endeavor to keep the memory of Harriet Tubman's remarkable life's work in the forefront, constantly shining a light for all who pursue a free, peaceful and productive society.

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GROBER NUTRITION

Grober Nutrition, a Canadian dairy company, is set to build a new 60,000ft² manufacturing facility in Cayuga County's Industrial Park. Grober will be adjacent to Cayuga Milk Ingredients (CMI), giving them direct access to CMI's milk permeate byproducts. Grober will further process the byproducts to produce milk replacers and milk-based feeds for baby animals. This facility will be the first in the northeast to produce this type

of dairy feed ingredient. The companies' symbiotic relationship is setting the theme for further development in the Industrial Park, as an attraction for other agri-business companies. According to the 2012 Census of Agriculture, Cayuga County ranks #1 in NYS for soybeans, corn, and grains, and #2 in milk production. With access to such an abundant supply and central location, this park is becoming the prime location for value-added agri-businesses.

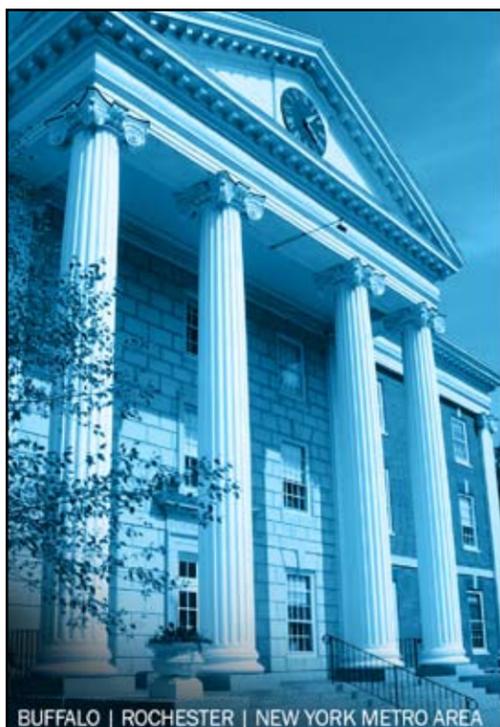
Port Byron Old Erie Canal Heritage Park



Something very special and unique is set to arrive in Central New York in 2016. The Port Byron Old Erie Canal Heritage Park, now under construction, will commemorate a piece of history that was once the center for all trade and transportation throughout NYS. The project will restore some of Port Byron's authentic 19th century canal features: a lock, tavern and hotel, blacksmith shop, and mule barn.

There are approximately 14,300 exits along the USA's 50,000 mile long Interstate Highway System, and soon the Old Erie Canal Heritage Park will be the first exit in the nation with direct access to something other than a road. With direct access from the NYS Thruway I-90 and NYS Route 31, people from the community as well as tourists nationwide can touch, experience, and learn what the Erie Canal was truly like.

For more information visit, newyorkcanals.org/preservation_portbyron.htm



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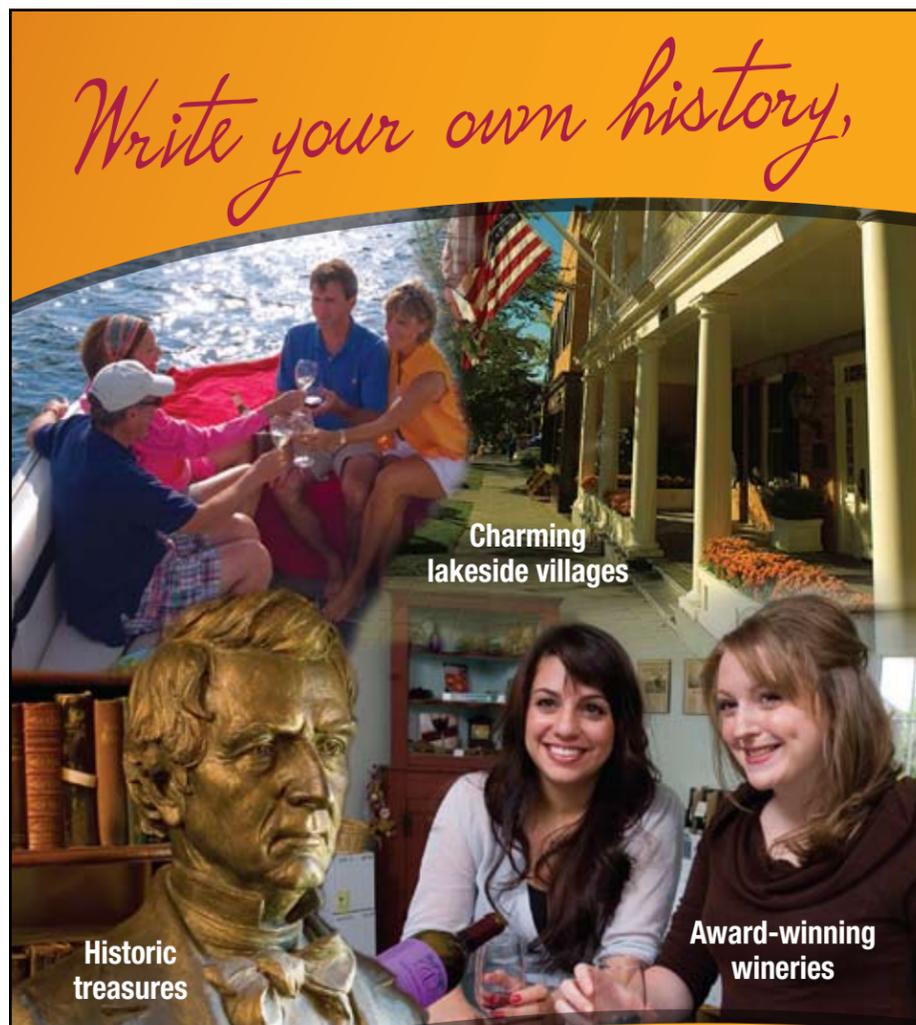
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Top 5 New Dev in Downtown Auburn

In recent years Auburn's downtown spearheaded new energy and economic developments in this continuing

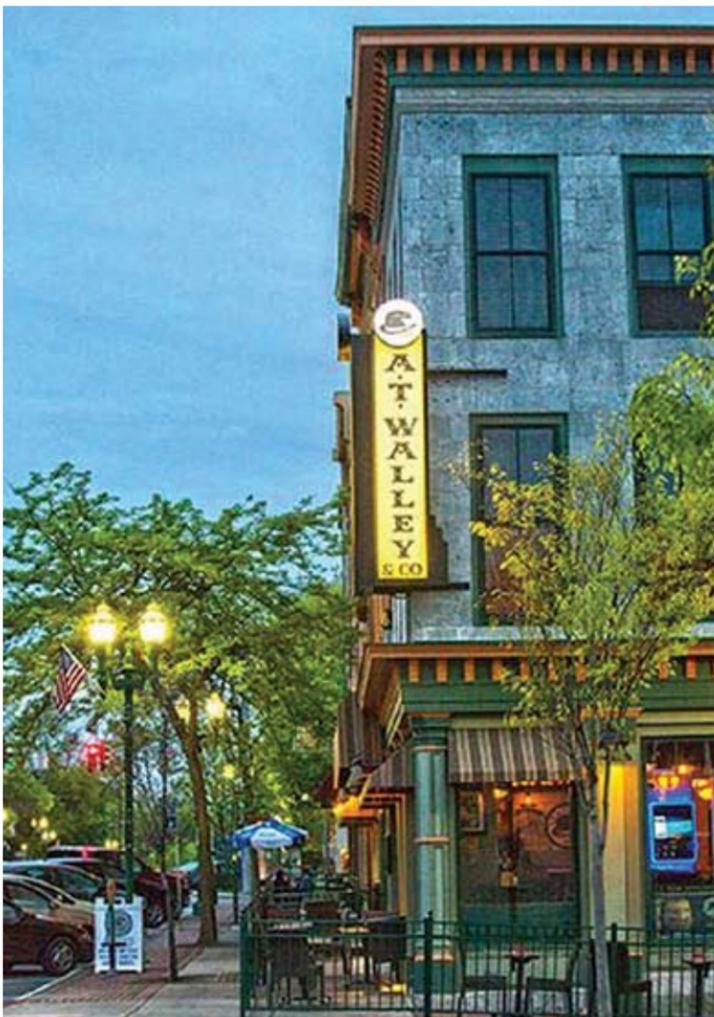


1 NEW Plaza of the Arts

A new cornerstone in downtown's redevelopment is Plaza of the Arts, which boasts a busy food court with The Counter Deli & Ice Cream, Rosalie's Bakery featuring Starbucks coffee, plus lots of outdoor plaza seating and an adjacent parking lot that hosts antique car shows & special events. Rotating local art work is on display in their main entrance lobby, and upstairs is an upscale conference room that can be rented for meetings. Plaza of the Arts was a \$3.5M new construction project that created many new jobs and relocated a corporation headquarters to Auburn, to host training sessions and workshops for the northeast.



2 NEW Eateries added to State Street's Creative Corridor



The southernmost block of State Street has seen extensive improvements and new businesses in the past few years. It started with A.T. Walley's Whiskey & Cigar Bar. This establishment has led the charge in hosting street festivals & community events for everyone to enjoy. Next onboard was Osteria Salina, an Italian fine dining restaurant that offers live entertainment and a lovely al fresco eating area. Then along came Prison City Pub & Brewery, a sleek modern industrial space that offers farm to table fare, craft brews, live music & special events. Soon to open is Moondog Lounge a NYS wine & cheese Bar, where local artists' work is highlighted and has been incorporated right into the interior design. Comfortable furnishings, tin & exposed brick walls, and elegant lighting makes this a destination to unwind and enjoy a dessert and after a show.



3 Infusion of Public Art Leads to a NEW Art Trail

Visitors coming to Auburn should plan on enjoying the stops along Auburn's new Public Art Trail. Downtown Auburn boasts over a dozen public art installations including mosaics, sculptures, painted & vinyl murals and banners. Now, it will be easy & fun to visit these sites, since they're featured in a new brochure with bright, colorful graphics and a large-scale map with informative descriptions.

Art Trail stops include work by grand-scale outdoor commercial muralist Anthony Clubine, who brought new life & vibrancy to many brick walls downtown, while celebrating the businesses located there. Clubine's trail stops include painted murals on the Colonial Laundromat, Eliminator Automotive & Cycle, the Liberty Store, and Dance Hall Antiques.

The Community Mosaic Project's stops include several

outdoor installations created with the enthusiastic help of hundreds of volunteers. Locations include Angelo's Pizza, the Boyle Center, Exchange Street, and the "Sam Kennedy: Tree of Life," on The Citizen building. Other Public Art Trail sites feature outdoor vinyl art banners, a metal sculpture and two indoor painted murals. To learn more visit www.auburnarttrail.com & like "Art for Auburn," on Facebook.

elopments

own business region has experienced a renaissance. Numerous public and private investments have economic development in the historic City's center. The following is a list of five of the most recent revitalization effort.

Story By Jesse Kline and Connie Reilley



4 NEW Initiative for East Hill Development

Many properties on the south side of E. Genesee Street, an area known as East Hill, will receive a multi-million dollar rehabilitation that will lead to a new restaurant, new retail space and new residential living space for downtown.

Brendan Grillo, President of Grillo Companies, and Stanley Kolonko, world-class ice sculptor and owner of the Ice Farm, have teamed up as S & B Catering, Inc. to recreate the former Daut's restaurant into the upscale HobNob

Kitchen & Bar. The fare will be a twist on American home-style comfort food, with a strong focus on local, fresh ingredients, sourced seasonally. The façade will showcase a full line of 8' high plate glass windows and door with glass transoms above to transform the space and let lots of natural light pour in. The completely redesigned establishment will be sleek & modern, and the owners hope to open by late summer or early fall of 2015. The property

will also offer four high-end apartments upstairs. Grillo has additional residential property in the area, and sees East Hill as a growing area of opportunity. Once this project is under wraps, the focus will move a few doors down, to the old Auburn Flooring building and Piccorillo's. Planned for that redevelopment is high-end retail spaces on the street level, and 18 upper-story luxury apartments above.



5 NEW Owasco River Greenway Trail

Construction of the downtown link of the new Owasco River Greenway Trail will begin in the spring of 2016. Part of a 12-mile shared use trail system that starts in the northwest quadrant of the City and extends southward along the Owasco River to Emerson Park at the foot of Owasco Lake. The system consists of 14 major & minor trail nodes sited along the route for parking, seating, river overlooks, picnic facilities and interpretive & directional signage. The off-road portion of the trail, located only on publicly owned property, will be constructed for continued connectivity and to allow trail users to get closer to the Owasco River.

The project's first phase will focus on a 2-mile stretch in the heart of downtown, with construction starting next summer. Components include im-

proved sidewalks on East Hill, added seating areas, and sprucing up the river banks from Curley's Restaurant to Mill Street Dam. There's also a plan to build a water access platform on the inner river bank on Loop Road.

The purpose and goal of the trail is to augment the existing non-motorized transportation system that connects the City's low-to-moderate income residential neighborhoods to Auburn's central business district, employment centers and recreational opportunities. It will ultimately increase mobility, improve safety, provide accessibility, create economic opportunities and improve visibility of the Owasco River.

For more information about downtown Auburn, please contact Downtown BID at 315.252-7874, or email connie@auburndowntown.org.



To Start or Grow Your Business in Auburn and Cayuga County

Please contact the following Cayuga Economic Development Agency specialists...

To START Your Business in Auburn and Cayuga County...

o: (315) 252-3500 x231
e: mriester@cayugaeda.org
w: cayugaeda.org
2 State Street, Auburn, NY 13021

Maureen Riester, the Business Development Specialist, is focused on new business for Cayuga County. This means attracting businesses to relocate or expand into the area, as well as assisting local entrepreneurs with startups. Maureen stays apprised of all available commercial properties in the area, contact her with your specific needs.



Maureen Riester
Business Development Specialist

To GROW Your Business in Auburn and Cayuga County...



Bruce Sherman
Economic Development Specialist

Bruce Sherman, the Economic Development Specialist, focuses on the retention and expansion of our existing businesses within Cayuga County. His role is to help businesses navigate the various Federal, State, and local incentives and financing options for business development. With his background in both the public sector and financial sector, connecting businesses with the right resources, both private and public, is Bruce's forte.

o: (315) 252-3500 x232
e: bsherman@cayugaeda.org
w: cayugaeda.org
2 State Street, Auburn, NY 13021

Cayuga Economic Development Agency: Progress in 2014

In 2014 Auburn & Cayuga County saw significant investments in manufacturing, warehouse distribution, agriculture, and tourism that totaled over \$25 million.

The following are just some of the highlights of economic development activity in 2014...



Auburn Public Theater



Auburn Public Theater received a grant from the NYS Council on the Arts, Culture & Heritage Project Grant to renew and expand Auburn Public Cinema's programming, engage broader and more diverse audiences, and to help ensure the long-term sustainability, accessibility and affordability of this independent art house cinema. The project will implement a diverse array of new film series, increase the number of showings per week from 3 to 12, create 1 full-time and 3 part-time jobs, and upgrade the cinema facilities with a new HD digital projector, digital cinema server capable of showing first-run films, new theater seating and a new HVAC system.

• Business Expansion & Downtown Revitalization

Location:	Auburn, NY
Grant:	\$54,600
Job Creation:	2+
Timeline:	2015

Sonbyrne Sales

Sonbyrne Sales distributes grocery items to Byrne Dairy retail stores. With help from CEDA staff and the Cayuga County Industrial Development Agency, Sonbyrne Sales invested more than \$1.7M in the purchase and outfitting of the previous Owasco Beverage building on Eagle Drive for use as a warehouse and distribution center. As a result, Sonbyrne will bring an estimated 24 jobs to Cayuga County over three years.

• Business Attraction

Location:	Auburn, NY
Project:	\$1,700,000
CCIDA Benefits:	\$40,000
Job Creation:	24
Completed:	2014





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Johnston Paper

In 2014, CEDA and the CCIDA assisted with a 60,000sqft expansion of Johnston's warehouse and office space. A renegotiation of their existing PILOT along with sales tax and mortgage recording tax exemptions helped to close a financing gap and make the expansion feasible. The expansion will result in 15 new jobs and an increase in sales that will generate additional local sales tax.

• Business Retention & Expansion

Location: Auburn, NY
Project: \$5,800,000
NYS Incentives: \$255,000
CCIDA Incentives: \$917,000
Job Creation: 15
Timeline: 2015



Prison City Pub & Brewery

Dawn and Mark Schultz had dreamed of opening a brew pub for many years, and the stars aligned in 2014. To supplement the private investment they had raised to open Prison City Pub and Brewery, CEDA helped the Schultz's to secure small business loans from Cayuga County's and the City of Auburn's Small Business Assistance Programs.

• Business Startup & Downtown Revitalization

Location: Auburn, NY
Project: \$235,000
CDBG Loan: \$70,000
Job Creation: 15+
Completed: December 2014



North Division Street Hydro Facility

The dormant hydroelectric facility at the North Division Street Dam along the Owasco River will be repowered. The present 800 kW Flygt Turbine came online in December 1992 and operated until late 2013. Due to mechanical failures and increasing maintenance problems with the Flygt Turbine, the City has decided to completely upgrade the facility with a new Vertical Double Regulated Saxo Kaplan Turbine that will have a nominal rated power output of 1053 kW at 450cfs with a maximum efficiency of 91.7%.

• Smart Grid Implementation

Location: Auburn, NY
Project: \$5,000,000
NYS Incentives: \$1,200,000
Job Creation: 1
Timeline: 2015-2016



Plumbers & Pipefitters Local 73



Business Manager
Patrick Carroll

Business Agents
Timothy Donovan
and Tim Rice

**Training Coordinator/
Organizer**
Paul Izyk



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Auburn, NY — Future home of the Harriet Tubman National Historical Park

NATIONAL HISTORICAL PARK ESTABLISHED

Federal legislation to establish the Harriet Tubman National Historical Park as part of the United States National Park Service was signed into law by President Barack Obama on December 19, 2014.

Ending nearly two decades of a grassroots effort to convince the Federal government that the famed abolitionist and Civil War veteran deserved such recognition, the new park will feature two locations, one at the place of Tubman’s birth in the State of Maryland, the second at the site of her home and final resting place in Auburn, NY. Both park locations will preserve the legacy of Tubman in perpetuity and are expected to increase tourism, create jobs and strengthen the respective local economies.

TALE OF TWO PARKS

Maryland - Harriet Tubman was born in Dorchester County, MD where she spent nearly 30 years as a slave. The park location in Maryland is just south of Cambridge, MD and will include a 15,000-square foot Visitor Center, exhibit hall, theater, memorial garden, trails and a picnic pavilion. The nearly \$18 million



On April 10, 2015 United States Senator Charles E. Schumer visited the Harriet Tubman Home to discuss the new Harriet Tubman National Historical Park. Photo by Laurie Walter.

Visitor Center project is being funded by the State of Maryland with a portion of the cost being shared by grants from federal agencies toward the park.

New York - Harriet Tubman lived the last 50 years of her life in Auburn, NY on property that she purchased from one of Auburn’s other most notable citizens William H. Seward, the former Governor of New York who served as President Abraham Lincoln’s Secretary of State. The park in Auburn includes her home which is located just across the City line in the neighboring Town of Fleming, her Home for the Aged which she ran for former enslaved residents, her former church and her gravesite at the historic Fort Hill Cemetery. The sites in Auburn are owned by the AME Zion Church and are administered by the Harriet Tubman Home, Inc.

FOR NEW YORK THE PLANNING BEGINS

While ground has been broken on the Visitor’s center in Maryland, much of the scope of the National Park project in Auburn is yet to be determined. Earlier in 2015 representatives from the National Park Service visited the sites in Auburn to meet with Tubman home officials, Auburn’s Mayor Michael Quill, Town of Fleming Supervisor Gary Searing, New York’s Lt. Governor Kathy Hochul, and representatives from Congressman John Katko’s office. Negotiating a working relationship on ownership of the sites with the Tubman Home will be the first phase of the management planning, once those arrangements are in place the logistical management plan and development of a park can take place, a process which will likely lead to a 2018 projected opening of the National Historical Park in Auburn.

According to Auburn’s Mayor Michael D. Quill, the park in Auburn would ideally be developed to contain a Visitor’s Center similar in scope to the Visitor’s Center being built in the State of Maryland. Quill stated, “The

entire story of Harriet Tubman needs to be told and the two National Park locations will need to be similar in scope. It is our hope that in the end the State of New York will partner with the City of Auburn and Cayuga County to develop a Tubman Visitor’s Center in Auburn equally dynamic to the center being built in Cambridge, Maryland by the State of Maryland. This is a great opportunity for the local, state and federal government to come together and develop a project that will not only preserve Tubman’s legacy but provide a significant economic boost for Auburn and the Central New York region.”



New York State Lt. Governor Kathy Hochul visited the Harriet Tubman Home on March 31, 2015 to meet with Mayor Michael Quill, Tubman Home officials and representatives from the National Park Service. Photo by City of Auburn, City Clerk’s Office.

The State of New York appears ready to assist in the effort with a visit from Lt. Governor Kathy Hochul on March 31, 2015. Upon her visit Hochul met with National Park Service representatives and took a first-hand look at the Tubman sites. In April United States Senator Charles Schumer, a longtime advocate of establishing the park, visited Auburn and pledged to assist with expediting the process with the National Park Service.

For more information on the City of Auburn



www.AuburnNY.gov



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